

How to get your boss to say YES!

Here are some additional tips to help you gain support to attend the WVC Annual Conference:

- 1. Browse through the program ahead of time and choose specific sessions and labs that appeal to you and address the needs of your practice.
- 2. Prepare a plan that shows who will cover for you while you are attending the conference.
- 3. Offer to take your new knowledge back to the office and hold training sessions for your coworkers.
- 4. Offer to develop a list of ideas and information to share when returning to the office. Email the list to your supervisor and co-workers before your return.
- 5. Approach your supervisor early to take advantage of registration pricing, lower hotel rates and airfares.
- 6. Let your supervisor know that you plan on taking advantage of the myriad of networking opportunities and learning from others in both formal and informal ways.
- 7. Strrrretch that dollar! Tell your boss you're going to learn how to do more with less–including ways to control costs and increase revenue while still delivering quality patient care.
- 8. Share with your supervisor that you will visit the exhibit hall to meet with equipment and service vendors, watch demos and find exactly the right products for your practice.



